



Audited Financial Statements  
December 31, 2021

## **Independent Auditors' Report**

To the Board of Directors of  
Bronx River Alliance, Inc.

### ***Opinion***

We have audited the accompanying financial statements of Bronx River Alliance, Inc. (the "Alliance"), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Alliance as of December 31, 2021, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Alliance and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Alliance's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users on the basis of these financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Alliance's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Alliance's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

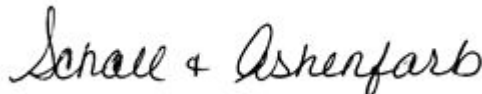
#### ***Other Matter***

##### *Other Information*

Our audit was conducted for the purposes of forming an opinion on the financial statements as a whole. The program's accomplishments in Note 1 on page 7 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information in that note has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

#### ***Report on Summarized Comparative Information***

We have previously audited the Alliance's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 1, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

  
Schall & Ashenfarb  
Certified Public Accountants, LLC

June 14, 2022

**BRONX RIVER ALLIANCE, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**AT DECEMBER 31, 2021**  
(With comparative totals at December 31, 2020)

|                                       | <u>12/31/21</u>               | <u>12/31/20</u>               |
|---------------------------------------|-------------------------------|-------------------------------|
| <b>Assets</b>                         |                               |                               |
| Cash and cash equivalents             | \$182,642                     | \$293,890                     |
| Investments (Note 3)                  | 1,052,910                     | 991,049                       |
| Pledges receivable                    | 118,120                       | 150,082                       |
| Government grants receivable          | 368,175                       | 136,744                       |
| Prepaid expenses and other assets     | 15,803                        | 1,020                         |
| Fixed assets, net (Note 4)            | <u>3,941</u>                  | <u>0</u>                      |
| <br>Total assets                      | <br><u><u>\$1,741,591</u></u> | <br><u><u>\$1,572,785</u></u> |
| <b>Liabilities and Net Assets</b>     |                               |                               |
| Liabilities:                          |                               |                               |
| Accounts payable and accrued expenses | <u>\$101,430</u>              | <u>\$93,929</u>               |
| Total liabilities                     | <u>101,430</u>                | <u>93,929</u>                 |
| Net assets:                           |                               |                               |
| Without donor restrictions            | 824,872                       | 647,874                       |
| With donor restrictions (Note 5)      | <u>815,289</u>                | <u>830,982</u>                |
| Total net assets                      | <u>1,640,161</u>              | <u>1,478,856</u>              |
| <br>Total liabilities and net assets  | <br><u><u>\$1,741,591</u></u> | <br><u><u>\$1,572,785</u></u> |

*The attached notes and auditors' report are an integral part of these financial statements.*

**BRONX RIVER ALLIANCE, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**  
(With comparative totals for the year ended December 31, 2020)

|  | <u>Without Donor<br/>Restrictions</u> | <u>With Donor<br/>Restrictions</u> | <u>Total<br/>12/31/21</u> | <u>Total<br/>12/31/20</u> |
|--|---------------------------------------|------------------------------------|---------------------------|---------------------------|
| Public support and revenue:  |                                       |                                    |                           |                           |
| Contributions (Note 6)   | \$295,972                             | \$334,650                          | \$630,622                 | \$635,976                 |
| Government grants  | 271,045                               |                                    | 271,045                   | 205,491                   |
| Forgiveness of Paycheck Protection<br>Program loan (Note 7)                        | 132,500                               |                                    | 132,500                   | 130,015                   |
| In-kind contributions (Note 8)   | 747,218                               |                                    | 747,218                   | 723,551                   |
| Special event income (net of expenses with<br>a direct benefit to donors) (Note 9) | 155,295                               |                                    | 155,295                   | 102,771                   |
| Interest income  | 4,315                                 |                                    | 4,315                     | 13,800                    |
| Other income   | 38,109                                |                                    | 38,109                    | 45,327                    |
| Net assets released from restrictions  | 350,343                               | (350,343)                          | 0                         | 0                         |
| Total public support and revenue   | <u>1,994,797</u>                      | <u>(15,693)</u>                    | <u>1,979,104</u>          | <u>1,856,931</u>          |
| Expenses:  |                                       |                                    |                           |                           |
| Program services   | <u>1,393,400</u>                      |                                    | <u>1,393,400</u>          | <u>1,343,393</u>          |
| Supporting services:   |                                       |                                    |                           |                           |
| Management and general   | 229,515                               |                                    | 229,515                   | 186,795                   |
| Fundraising  | 194,884                               |                                    | 194,884                   | 167,838                   |
| Total supporting services  | <u>424,399</u>                        | <u>0</u>                           | <u>424,399</u>            | <u>354,633</u>            |
| Total expenses   | <u>1,817,799</u>                      | <u>0</u>                           | <u>1,817,799</u>          | <u>1,698,026</u>          |
| Change in net assets   | 176,998                               | (15,693)                           | 161,305                   | 158,905                   |
| Net assets - beginning of year   | <u>647,874</u>                        | <u>830,982</u>                     | <u>1,478,856</u>          | <u>1,319,951</u>          |
| Net assets - end of year   | <u><u>\$824,872</u></u>               | <u><u>\$815,289</u></u>            | <u><u>\$1,640,161</u></u> | <u><u>\$1,478,856</u></u> |

*The attached notes and auditors' report are an integral part of these financial statements.*

**BRONX RIVER ALLIANCE, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**

(With comparative totals for the year ended December 31, 2020)

|  | Supporting Services |                              |                  | Total<br>Supporting<br>Services | Total<br>Expenses<br>12/31/21 | Total<br>Expenses<br>12/31/20 |
|--|---------------------|------------------------------|------------------|---------------------------------|-------------------------------|-------------------------------|
|  | Program<br>Services | Management<br>and<br>General | Fundraising      |                                 |                               |                               |
| Salaries (including in-kind)                                 | \$757,057           | \$114,796                    | \$123,723        | \$238,519                       | \$995,576                     | \$928,204                     |
| Payroll taxes and benefits<br>(including in-kind)            | 278,281             | 35,298                       | 36,308           | 71,606                          | 349,887                       | 345,225                       |
| Professional fees and<br>consultants                         | 51,242              | 33,816                       | 3,349            | 37,165                          | 88,407                        | 135,668                       |
| Occupancy  | 121,606             | 16,514                       | 12,010           | 28,524                          | 150,130                       | 26,489                        |
| Automobile expense   | 74,392              | 4,960                        | 3,306            | 8,266                           | 82,658                        | 127,567                       |
| Equipment and supplies                                       | 81,103              | 4,423                        | 3,326            | 7,749                           | 88,852                        | 79,928                        |
| Printing and postage   | 1,879               | 461                          | 9,269            | 9,730                           | 11,609                        | 8,669                         |
| Insurance  | 11,506              | 2,859                        | 1,880            | 4,739                           | 16,245                        | 22,468                        |
| Event expenses   | 3,040               | 2,546                        | 30,233           | 32,779                          | 35,819                        | 8,413                         |
| Office expenses  | 13,294              | 13,404                       | 2,270            | 15,674                          | 28,968                        | 23,808                        |
| Depreciation   |                     | 438                          |                  | 438                             | 438                           | 0                             |
| <b>Total expenses</b>  | <b>1,393,400</b>    | <b>229,515</b>               | <b>225,674</b>   | <b>455,189</b>                  | <b>1,848,589</b>              | <b>1,706,439</b>              |
| Less: Cost of direct benefit to<br>donor netted with revenue |                     |                              | (30,790)         | (30,790)                        | (30,790)                      | (8,413)                       |
| <b>Total expenses for statement<br/>of activities</b>        | <b>\$1,393,400</b>  | <b>\$229,515</b>             | <b>\$194,884</b> | <b>\$424,399</b>                | <b>\$1,817,799</b>            | <b>\$1,698,026</b>            |

*The attached notes and auditors' report are an integral part of these financial statements.*

**BRONX RIVER ALLIANCE, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED DECEMBER 31, 2021**  
(With comparative totals for the year ended December 31, 2020)

|  | 12/31/21  | 12/31/20  |
|--|-----------|-----------|
| Cash flows from operating activities:  |           |           |
| Change in net assets   | \$161,305 | \$158,905 |
| Adjustments to reconcile change in net assets to net cash (used for)/provided by operating activities: |           |           |
| Depreciation   | 438       | 0         |
| Changes in assets and liabilities:   |           |           |
| Pledges receivable   | 31,962    | (44,278)  |
| Government grants receivable   | (231,431) | 53,712    |
| Prepaid expenses and other assets  | (14,783)  | 13,859    |
| Accounts payable and accrued expenses  | 7,501     | 12,712    |
| Government grant advances  | 0         | (25,399)  |
| Net cash flows (used for)/provided by operating activities   | (45,008)  | 169,511   |
| Cash flows from investing activities:  |           |           |
| Purchases of equipment   | (4,379)   | 0         |
| Proceeds from maturity of certificates of deposit  | 692,888   | 51,591    |
| Purchases of certificates of deposit (including reinvested income)                                     | (754,749) | (291,378) |
| Net cash flows used for investing activities   | (66,240)  | (239,787) |
| Net decrease in cash and cash equivalents  | (111,248) | (70,276)  |
| Cash and cash equivalents - beginning of year  | 293,890   | 364,166   |
| Cash and cash equivalents - end of year  | \$182,642 | \$293,890 |

No interest or taxes were paid.

*The attached notes and auditors' report are an integral part of these financial statements.*

**BRONX RIVER ALLIANCE, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2021**

**Note 1 - Organization**

Founded in 2001, the Bronx River Alliance, Inc. (the “Alliance”) works in partnership to restore the river so that it can be a healthy resource for the communities through which it flows. The Alliance is a celebrated model for urban open space development and river restoration, engaging the community in cleaning up a polluted river, restoring wildlife and habitats, creating waterfront parks, leading outdoor, experiential learning, and drawing thousands of people to paddle the river each year.

In 2021, COVID persisted and continued to have a significant impact on communities along the river. Our work for the river and the communities through which it flows, therefore, did not stop. Our Bronx River communities were some of the most affected by COVID in the nation; their need for the river and the Bronx River Greenway escalated, as our parks and open spaces were one of the few places people who could not flee the city could go for recreation, safe gathering with family and friends, and health and healing.

The Alliance field staff reported for duty without pause during the second year of the pandemic to serve the river and parks, which were facing increasingly high usership. Some staff worked remotely to minimize crowding in the office and unnecessary travel. The Alliance continued virtual programming and deepened summer youth programming, by engaging young people in park and natural area stewardship, recreational programs, and community outreach. The Alliance staff also expanded the summer Environmental Education and Leadership for Students (EELS) internship by partnering with Lehman College to offer students college credit in environmental science, along with a stipend. Bronx River Alliance also fully occupied River House, a new NYC Parks-owned environmental classroom, boathouse, in 2021.

The Alliance, working together with the New York City Department of Parks & Recreation and dozens of community partners, has achieved the following program accomplishments:

- Removed 725+ tons of garbage and debris from the river, including 20,000+ tires and 89 cars
- Opened 22 new acres of waterfront parkland in the South Bronx
- Led 26,000+ people on paddling adventures
- Empowered 22,000+ volunteers to donate 120,000+ hours to the river and its parks
- Enabled 3,900+ educators & 21,500 students to use the river as an outdoor classroom
- Planted 136,000+ native trees and plants & removed 4 million cubic yards of choking, invasive vegetation



The transformation has been remarkable, thanks to this unique partnership powered equally by community and government resources. Once an abandoned, trash-filled river, today the Bronx River is a healthy community resource and source of pride.

The Alliance was incorporated in the State of New York and has been notified by the Internal Revenue Service that it is a not-for-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (“Code”) and has not been determined to be a private foundation as defined under Section 509(a)(1) of the code.

## **Note 2 - Summary of Significant Accounting Policies**

### a. Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting which is the process of recording revenue and expenses when earned or incurred rather than received or paid.

### b. Basis of Presentation

The Alliance reports information regarding its financial position and activities in the following classes of net assets:

- *Net Assets Without Donor Restrictions* - represents all activity without donor-imposed restrictions.
- *Net Assets With Donor Restrictions* - represents those resources, the uses of which have been restricted by donors to specific purposes or the passage of time and/or must remain intact, in perpetuity. The release from restrictions results from the satisfaction of the restricted purposes specified by the donor.

### c. Revenue Recognition

The Alliance follows the requirements of the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Codification (“ASC”) 958-605 for recording contributions, which are recognized at the earlier of when cash is received or at the time a pledge becomes unconditional in nature. Contributions that do not contain donor restrictions are recorded in the class of net assets without donor restrictions. Contributions that do contain donor restrictions are recorded in the class of net assets with donor restrictions. When a restriction expires that is, when a stipulated time restriction ends, or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions. If donor restricted contributions are satisfied in the same period they were received, they are classified in the class of net assets without donor restrictions.

The Alliance records pledges and grants receivable as revenue in the period received at net realizable value if expected to be received within one year or at fair value using risk adjusted present value techniques if material and expected to be received after one year. As of December 31, 2021 and 2020, all receivables are due within one year.

Contributions may be subject to conditions which are defined as both a barrier to entitlement and a right of return of payments or release from obligations and are recognized as income once the conditions have been substantially met.

Government grants have been evaluated and are considered to be conditional non-reciprocal transactions that fall under the scope of FASB ASC 958-605. Revenue from these transactions is recognized when qualifying expenditures are incurred, performance related outcomes are achieved, and other conditions under the agreements are met. Cash received in advance of the conditions being met is recorded as government grant advances.

Management has not established a reserve for uncollectible government grants and contributions receivables because all receivables are considered to be fully collectible based on specific analysis and historical experience. Write-offs, if any, will be recorded as expenses in the year they are deemed to be uncollectible.

d. Cash and Cash Equivalents

Cash and cash equivalents include cash held in checking accounts and money market funds and exclude cash held as part of the investment portfolio.

e. Concentration of Credit Risk

Financial instruments which potentially subject the Alliance to a concentration of credit risk consist of cash, money market accounts, and investments which have been placed with financial institutions that management deems to be creditworthy. At times, balances may exceed federally insured limits. At year end and at various times throughout the year balances were in excess of insured amounts. However, the Alliance has not experienced any losses due to bank failure.

The market value of investments is subject to fluctuation; however, management believes that the investment policy is prudent for the long-term welfare of the Alliance.

f. Investments

Investments are recorded at fair value, which refers to the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date.

g. Property and Equipment

Purchases of furniture, equipment, and other fixed assets that have a useful life of greater than one year and exceed predetermined amounts are capitalized at cost or, if donated, at their fair value at the date of the gift. Property and equipment are depreciated using the straight-line method over the estimated useful life of the asset.

h. Compensated Absences

Included in accounts payable and accrued expenses is unused vacation of \$18,000 during the years ended December 31, 2021 and 2020.

i. In-Kind Services

Donated services are recognized in circumstances where those services create or enhance non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided in-kind. The Alliance receives a substantial amount of in-kind support from the NYC Parks Department. (See Note 8 for additional details.)

Board members and other individuals volunteer their time and perform a variety of tasks that assist the Alliance. Approximately 1,300 volunteers spent more than 2,300 hours of time during the year ended December 31, 2021. These services have not been recorded in the financial statements, as they do not meet the criteria outlined above.

j. Management Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

k. Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the financial statements. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Management and general expenses include those expenses that are not directly identifiable with any other specific function but to provide for the overall support and direction of the Alliance.

The following expenses were allocated using time and effort as the basis:

- Salaries

The following expenses were allocated using salaries as the basis:

- Payroll taxes and benefits
- Occupancy
- Automobile expense
- Insurance

All other expenses have been charged directly to the applicable program or supporting services.

l. Accounting for Uncertainty of Income Taxes

The Alliance does not believe its financial statements include any material, uncertain tax positions. Tax filings for periods ending December 31, 2018 and later are subject to examination by applicable taxing authorities.

m. Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Alliance's financial statements for the year ended December 31, 2020, from which the summarized information was derived.

n. New Accounting Pronouncements

FASB issued Accounting Standards Update ("ASU") No. 2020-07, *Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which becomes effective for the December 31, 2022 year with early adoption permitted. This ASU focuses on improving transparency in the reporting of contributed nonfinancial assets and requires a separate line-item presentation on the statement of activities and additional disclosures.

FASB issued ASU No. 2016-02, *Leases*. The ASU which becomes effective for the December 31, 2022 year, requires the full obligation of long-term leases to be recorded as a liability with a corresponding "right to use asset" on the statement of financial position.

The Alliance is in the process of evaluating the impact these standards will have on future financial statements.

**Note 3 - Investments**

Accounting standards establish a fair value hierarchy giving the highest priority to quoted market prices and the lowest priority to unobservable data. The fair value hierarchy is categorized into three levels based on the inputs as follows:

Level 1 – Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Alliance has the ability to access.

Level 2 – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

Investments consist of the following:

|  | <u>December 31, 2021</u> |                 |                    |
|--|--------------------------|-----------------|--------------------|
|  | <u>Total</u>             | <u>Level 1</u>  | <u>Level 2</u>     |
| Money market funds and other cash      | \$40,399                 | \$40,399        | \$0                |
| US equities – real estate              | 2,055                    | 2,055           | 0                  |
| Fixed income – Certificates of Deposit | <u>1,010,456</u>         | <u>0</u>        | <u>1,010,456</u>   |
| Total                                  | <u>\$1,052,910</u>       | <u>\$42,454</u> | <u>\$1,010,456</u> |

|  | <u>December 31, 2020</u> |                |                  |
|--|--------------------------|----------------|------------------|
|  | <u>Total</u>             | <u>Level 1</u> | <u>Level 2</u>   |
| Money market funds and other cash      | \$395                    | \$395          | \$0              |
| Fixed income – Certificates of Deposit | <u>990,654</u>           | <u>0</u>       | <u>990,654</u>   |
| Total                                  | <u>\$991,049</u>         | <u>\$395</u>   | <u>\$990,654</u> |

Level 1 securities are valued at the closing price reported on the active market that they are traded on. Level 2 securities are valued using observable market inputs for securities that are similar to those owned. These methods produce a fair value calculation that may not be indicative of net realizable value or reflective of future values. The use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in different fair value measurements.

**Note 4 - Property and Equipment**

Property and equipment consist of the following:

|                                | <u>12/31/21</u> |
|--------------------------------|-----------------|
| Office equipment (5 years)     | \$4,379         |
| Less: accumulated depreciation | <u>(438)</u>    |
| Net: property and equipment    | <u>\$3,941</u>  |

**Note 5 - Net Assets With Donor Restrictions**

The following summarizes the activity of net assets with donor restrictions:

|                            | <u>December 31, 2021</u> |                      |                     |                  |
|----------------------------|--------------------------|----------------------|---------------------|------------------|
|                            | <u>Balance</u>           |                      | <u>Released</u>     | <u>Balance</u>   |
|                            | <u>1/1/21</u>            | <u>Contributions</u> | <u>from</u>         | <u>12/31/21</u>  |
|                            |                          |                      | <u>Restrictions</u> |                  |
| Program restrictions:      |                          |                      |                     |                  |
| Ecology                    | \$87,053                 | \$73,750             | (\$104,109)         | \$56,694         |
| Greenway                   | 111,881                  | 15,000               | (57,502)            | 69,379           |
| Outreach                   | 23,717                   | 24,000               | (30,645)            | 17,072           |
| Education                  | 44,000                   | 211,900              | (51,214)            | 204,686          |
| DEI capacity building      | 60,000                   | 0                    | (28,237)            | 31,763           |
| Equipment                  | 0                        | 10,000               | (3,102)             | 6,898            |
| River House                | <u>469,331</u>           | <u>0</u>             | <u>(56,534)</u>     | <u>412,797</u>   |
| Total program restrictions | 795,982                  | 334,650              | (331,343)           | 799,289          |
| Time restrictions          | <u>35,000</u>            | <u>0</u>             | <u>(19,000)</u>     | <u>16,000</u>    |
| Total                      | <u>\$830,982</u>         | <u>\$334,650</u>     | <u>(\$350,343)</u>  | <u>\$815,289</u> |

December 31, 2020

|                            | Balance<br><u>1/1/20</u> | <u>Contributions</u> | Released<br>from<br><u>Restrictions</u> | Balance<br><u>12/31/20</u> |
|----------------------------|--------------------------|----------------------|---|----------------------------|
| Program restrictions:      |                          |                      |   |                            |
| Ecology                    | \$55,740                 | \$150,000            | (\$118,687)                             | \$87,053                   |
| Greenway                   | 40,617                   | 110,000              | (38,736)                                | 111,881                    |
| Outreach                   | 23,588                   | 25,000               | (24,871)                                | 23,717                     |
| Education                  | 0                        | 45,000               | (1,000)                                 | 44,000                     |
| DEI capacity building      | 0                        | 60,000               | 0                                       | 60,000                     |
| River House                | <u>529,150</u>           | <u>23,852</u>        | <u>(83,671)</u>                         | <u>469,331</u>             |
| Total program restrictions | 649,095                  | 413,852              | (266,965)                               | 795,982                    |
| Time restrictions          | <u>15,000</u>            | <u>35,000</u>        | <u>(15,000)</u>                         | <u>35,000</u>              |
| Total                      | <u>\$664,095</u>         | <u>\$448,852</u>     | <u>(\$281,965)</u>                      | <u>\$830,982</u>           |

**Note 6 - Contributions**

Contributions received from corporations, foundations and individuals consist of the following:

|              | <u>12/31/21</u>  | <u>12/31/20</u>  |
|--------------|------------------|------------------|
| Corporations | \$153,021        | \$83,064         |
| Foundations  | 426,529          | 463,521          |
| Individuals  | <u>51,072</u>    | <u>89,391</u>    |
| Total        | <u>\$630,622</u> | <u>\$635,976</u> |

**Note 7 - Paycheck Protection Program Loan**

During the year ended December 31, 2021, the Alliance obtained a loan from the Small Business Administration ("SBA") in the amount of \$132,500 through the Paycheck Protection Program ("PPP"). Terms of the loan indicated that if certain conditions were met, which included maintaining average work forces during periods subsequent to receipt of the loan funds that were greater than pre-determined historical periods, that the loan, or a portion thereof, would be forgiven. The Alliance accounts for the PPP loan as a contribution in accordance with FASB ASC 958-605. All conditions were met, during the year, and this was recognized as revenue. In addition, the Alliance was notified that full forgiveness was approved by the SBA.

**Note 8 - In-Kind Contributions**

In-kind contributions were allocated as follows:

|                            | <u>December 31, 2021</u> |                   |                    |                  |
|----------------------------|--------------------------|-------------------|--------------------|------------------|
|                            |                          | Management<br>and |                    |                  |
|                            | <u>Programs</u>          | <u>General</u>    | <u>Fundraising</u> | <u>Total</u>     |
| Salaries                   | \$283,225                | \$10,445          | \$7,834            | \$301,504        |
| Payroll taxes and benefits | 173,352                  | 5,286             | 3,525              | 182,163          |
| Occupancy                  | 121,606                  | 16,514            | 12,010             | 150,130          |
| Automobile expense         | 74,392                   | 4,960             | 3,306              | 82,658           |
| Equipment and supplies     | <u>30,763</u>            | <u>0</u>          | <u>0</u>           | <u>30,763</u>    |
| Total                      | <u>\$683,338</u>         | <u>\$37,205</u>   | <u>\$26,675</u>    | <u>\$747,218</u> |

|                            | <u>December 31, 2020</u> |                   |                    |                  |
|----------------------------|--------------------------|-------------------|--------------------|------------------|
|                            |                          | Management<br>and |                    |                  |
|                            | <u>Programs</u>          | <u>General</u>    | <u>Fundraising</u> | <u>Total</u>     |
| Salaries                   | \$328,399                | \$10,430          | \$7,823            | \$346,652        |
| Payroll taxes and benefits | 180,420                  | 6,690             | 4,460              | 191,570          |
| Occupancy                  | 22,251                   | 1,589             | 2,649              | 26,489           |
| Automobile expense         | 114,811                  | 6,378             | 6,378              | 127,567          |
| Equipment and supplies     | <u>29,958</u>            | <u>1,315</u>      | <u>0</u>           | <u>31,273</u>    |
| Total                      | <u>\$675,839</u>         | <u>\$26,402</u>   | <u>\$21,310</u>    | <u>\$723,551</u> |

**Note 9 - Special Events**

A summary of the special events proceeds is as follows:

|   | <u>December 31, 2021</u> |                 |                  |
|---|--------------------------|-----------------|------------------|
|   | <u>Soiree</u>            | <u>Flotilla</u> | <u>Total</u>     |
| Gross revenue                                     | \$119,252                | \$66,833        | \$186,085        |
| Less: expenses with a direct<br>benefit to donors | <u>(29,060)</u>          | <u>(1,730)</u>  | <u>(30,790)</u>  |
|   | 90,192                   | 65,103          | 155,295          |
| Less: other event expenses                        | <u>(4,249)</u>           | <u>(2,787)</u>  | <u>(7,036)</u>   |
| Total   | <u>\$85,943</u>          | <u>\$62,316</u> | <u>\$148,259</u> |

|   | <u>December 31, 2020</u> |                 |                  |
|---|--------------------------|-----------------|------------------|
|   | <u>Soiree</u>            | <u>Flotilla</u> | <u>Total</u>     |
| Gross revenue                                     | \$69,025                 | \$42,159        | \$111,184        |
| Less: expenses with a direct<br>benefit to donors | <u>(7,230)</u>           | <u>(1,183)</u>  | <u>(8,413)</u>   |
| Total   | <u>\$61,795</u>          | <u>\$40,976</u> | <u>\$102,771</u> |

**Note 10 - Retirement Plan**

The Alliance offers all employees the option of participating in a SIMPLE IRA retirement plan; whereby, the employee can contribute pre-tax dollars up to statutory limits. Employees are eligible after 90 days of service. The Alliance matches up to 3% of employees' compensation to the extent they contribute to the plan, which amounted to \$6,500 and \$6,700 during the years ended December 31, 2021 and 2020, respectively.

**Note 11 - Commitments and Contingencies**

In its normal course of business, the Alliance may become a party to various claims related to its locations and general employment matters. There are no amounts accrued for potential claims or loss because there are no claims considered probable of requiring payment. Any future claims will be recorded if such claims are considered probable.

**Note 12 - Liquidity and Availability of Financial Resources**

The Alliance maintains cash on hand to be available for its general expenditures, liabilities, and other obligations for ongoing operations. As part of its liquidity management, the board of trustees of the Alliance have determined that at any given time, the organization is to have up to three months of cash reserves on hand. The Alliance operates its programs within a board approved budget and relies on grants and contributions to fund its operations and program activities. As of December 31, 2021, the Alliance has approximately seven months of financial assets on hand to cover the fiscal year 2022 cash operating budget.

The following reflects the Alliance's financial assets at December 31, 2021 that are available to meet cash needs for general expenditures within one year:

|   |                |                  |
|---|----------------|------------------|
| Financial assets at year-end:   |                |                  |
| Cash and cash equivalents   | \$182,642      |                  |
| Investments   | 1,052,910      |                  |
| Pledges receivable due within one year  | 118,120        |                  |
| Government grants receivable due within one year  | <u>368,175</u> |                  |
| Total financial assets  |                | \$1,721,847      |
| Less amounts not available for general expenditures:                                      |                |                  |
| Donor contributions restricted to specific purposes                                       |                | <u>(799,289)</u> |
| Financial assets available to meet cash needs for<br>general expenditures within one year |                | <u>\$922,558</u> |



**Note 13 - Subsequent Events**

Management has evaluated the impact of all subsequent events through June 14, 2022, which is the date that the financial statements were available to be issued. There were no material events that have occurred that require adjustment to or disclosure to the financial statements.

**Note 14 - Other Matters**

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a “Public Health Emergency of International Concern” and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, quarantines in certain areas, and forced closures for certain types of public places and businesses. The coronavirus and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area, in which the Alliance operates. As of the date of these financial statements, many of the travel restrictions and stay at home orders have been lifted; however, supply chains remain impacted. Management continues to monitor the outbreak; however, as of the date of these financial statements, the potential impact cannot be quantified.